## Introduction to Game Theory

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## (4) Rensselaer

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## Homework 1



## Announcements

$>$ We will use LMS for submission and grading
>Please just submit one copy
>Please acknowledge your team mates

## Remarks

$>$ Show the math and formal proof

- No math/steps, no points (esp. in midterm)
- Especially Problem 1,4,5
> Problem 1
- Must use u(1M) etc.
- Must hold for all utility function
> Problem 2
- must show your calculation
- For Schulze, if you have already found one strict winner, no need to check other alternatives
- Kemeny outputs a single winner, unless otherwise mentioned
> Problem 3.2
- b winning itself is not a paradox
- people can change the outcome by not voting is not a paradox


## Last class

$>$ Mallows' model
$>$ MLE and MAP
$>P=\{a>b>c, 2 @ c>b>a\}$
$>$ Likelihood
$>$ Prior distribution

- $\operatorname{Pr}(a>b>c)=\operatorname{Pr}(a>c>b)=0.3$
- all other linear orders have prior 0.1
$>$ Posterior distribution
- proportional to Likelihood*prior


## Last class

Plackett-Luce model

- Example
- alternatives $\{a, b, c\}$
- parameter space $\{(4,3,3),(3,4,3),(3,3,4)\}$
> MLE and MAP
$>P=\{a>b>c, 2 @ c>b>a\}$
> Likelihood
> Prior distribution
- $\operatorname{Pr}(4,3,3)=0.8$
- all others have prior 0.1
> Posterior distribution
- proportional to Likelihood*prior



## What if everyone is incentivized to lie?



YOU


Bob


## Today's schedule: game theory

$>$ What?

- Agents may have incentives to lie
$>$ Why?
- Hard to predict the outcome when agents lie
$>$ How?
- A general framework for games
- Solution concept: Nash equilibrium
- Modeling preferences and behavior: utility theory
- Special games
- Normal form games: mixed Nash equilibrium
- Extensive form games: subgame-perfect equilibrium

A game


- Players: $N=\{1, \ldots, n\}$
- Strategies (actions):
- $S_{j}$ for agent $j, s_{j} \in S_{j}$
- $\left(s_{1}, \ldots, s_{n}\right)$ is called a strategy profile.
- Outcomes: $O$
- Preferences: total preorders (full rankings with ties) over $O$
- often represented by a utility function $u_{i}: \Pi_{j} S_{j} \rightarrow R$
- Mechanism $f: \Pi_{j} S_{j} \rightarrow O$


## A game of plurality elections

## YOU



Plurality rule

## Bob



Carol


- Players: \{YOU, Bob, Carol \}
- Outcomes: $O=\left\{\xi^{?}\right.$, , $\}$
- Strategies: $S_{j}=\operatorname{Rankings}(O)$
- Preferences: See above
- Mechanism: the plurality rule


## A game of two prisoners

Column player

|  | 鳢．Column player |  |  |
| :---: | :---: | :---: | :---: |
|  |  | Cooperate | Defect |
|  | Cooperate | $(-1,-1)$ | $(-3,0)$ |
|  | Defect | $(0,-3)$ | $(-2,-2)$ |

＞Players：
＞Strategies：$\{$ Cooperate，Defect $\}$
$>$ Outcomes：$\{(-2,-2),(-3,0),(0,-3),(-1,-1)\}$
＞Preferences：self－interested $0>-1>-2>-3$

- 稻。：$(0,-3)>(-1,-1)>(-2,-2)>(-3,0)$
- 㙰。：$(-3,0)>(-1,-1)>(-2,-2)>(0,-3)$
＞Mechanism：the table


## Solving the game

> Suppose

- every player wants to make the outcome as preferable (to her) as possible by controlling her own strategy (but not the other players')
$>$ What is the outcome?
- No one knows for sure
- A "stable" situation seems reasonable
$>$ A Nash Equilibrium (NE) is a strategy profile $\left(s_{1}, \ldots, s_{n}\right)$ such that
- For every player $j$ and every $s_{j}^{\prime} \in S_{j}$,

$$
f\left(s_{j}, s_{-j}\right) \geq_{j} f\left(s_{j}^{\prime}, s_{-j}\right) \text { or } u_{j}\left(s_{j}, s_{-j}\right) \geq u_{j}\left(s_{j}^{\prime}, s_{-j}\right)
$$

- $s_{-j}=\left(s_{1}, \ldots, s_{j-1}, s_{j+1}, \ldots, s_{n}\right)$
- no single player can be better off by deviating


## Prisoner's dilemma



## A beautiful mind

> "If everyone competes for the blond, we block each other and no one gets her. So then we all go for her friends. But they give us the cold shoulder, because no one likes to be second choice. Again, no winner. But what if none of us go for the blond. We don't get in each other's way, we
 don't insult the other girls. That's the only way we win. That's the only way we all get [a girl.]"

# A beautiful mind: the bar game 

 Hansen Column player|  |  | Blond | Another girl |
| :--- | :---: | :---: | :---: |
| Nash <br> Row player | Blond | $(0,0)$ | $(5,1)$ |
|  | Another girl | $(1,5)$ | $(2,2)$ |
|  |  |  |  |

> Players: \{ Nash, Hansen \}
$>$ Strategies: \{Blond, another girl \}
$>$ Outcomes: $\{(0,0),(5,1),(1,5),(2,2)\}$
$>$ Preferences: self-interested
$>$ Mechanism: the table

## Does an NE always exists?

$>$ Not always
Column player

|  | $\mathbf{L}$ | $\mathbf{R}$ |
| :---: | :---: | :---: |
| Row player | $\mathbf{U}$ | $(-1,1)$ |
| $\mathbf{D}$ | $(1,-1)$ |  |
|  | $(1,-1)$ | $(-1,1)$ |

$>$ But an NE exists when every player has a dominant strategy

- $s_{j}$ is a dominant strategy for player $j$, if for every $s_{j}^{\prime} \in S_{j}$,

1. for every $s_{-j}, f\left(s_{j}, s_{-j}\right) \geq_{j} f\left(s_{j}^{\prime}, s_{-j}\right)$
2. the preference is strict for some $s_{-j}$

## Dominant-strategy NE

$>$ For player $j$, strategy $s_{j}$ dominates strategy $s_{j}$, if

1. for every $s_{-j}, u_{j}\left(s_{j}, s_{-j}\right) \geq u_{j}\left(s_{j}^{\prime}, s_{-j}\right)$
2. the preference is strict for some $s_{-j}$
$>$ Recall that an NE exists when every player has a dominant strategy $s_{j}$, if

- $s_{j}$ dominates other strategies of the same agent
$>$ A dominant-strategy NE (DSNE) is an NE where
- every player takes a dominant strategy
- may not exists, but if exists, then must be unique


## Prisoner's dilemma



Defect is the dominant strategy for both players

## The Game of Chicken

$>$ Two drivers for a single-lane bridge from opposite directions and each can either (S)traight or (A)way.

- If both choose S, then crash.
- If one chooses A and the other chooses S, the latter "wins".
- If both choose A, both are survived

Column player


## Rock Paper Scissors

$>$ Actions: $\{\mathrm{R}, \mathrm{P}, \mathrm{S}\}$
$>$ Two-player zero sum game
No pure NE
Column player

| Row player |  | R | P 4 | $S$ - |
| :---: | :---: | :---: | :---: | :---: |
|  | $R$ D | $(0,0)$ | $(-1,1)$ | $(1,-1)$ |
|  | P $\triangle$ | $(1,-1)$ | $(0,0)$ | $(1,-1)$ |
|  | S $\frac{1}{0}$ | $(1,-1)$ | $(1,-1)$ | $(0,0)$ |

## Rock Paper Scissors:

 Lirong vs. young Daughter
## $>$ Actions

- Lirong: $\{\mathrm{R}, \mathrm{P}, \mathrm{S}\}$
- Daughter: \{mini R, mini P\}
$>$ Two-player zero sum game
Daughter
No pure NE

|  | mini ${ }^{\text {® }}$ 〇 | mini P (1) |
| :---: | :---: | :---: |
| R © | ( 0,0 ) | $(-1,1)$ |
| P ( ) | ( $1,-1$ ) | $(0,0)$ |
| $S$ O | $(1,-1)$ | $(1,-1)$ |

Computing NE: Iterated Elimination
>Eliminate dominated strategies sequentially
Column player


Iterated Elimination: Lirong vs. young Daughter

## $>$ Actions

- Lirong: $\{\mathrm{R}, \mathrm{P}, \mathrm{S}\}$
- Daughter: \{mini R, mini P\}
> Two-player zero sum game
Daughter
No pure NE


|  | mini RO | mini P (1) |
| :---: | :---: | :---: |
|  | $(0,0)$ | (-1, |
| P (A) | $(1,-1)$ | ( 0, 0) |
| $S$ O | $(-1,1)$ | $(1,-1)$ |

## Normal form games

$>$ Given pure strategies: $S_{j}$ for agent $j$
Normal form games
> Players: $N=\{1, \ldots, n\}$
$>$ Strategies: lotteries (distributions) over $S_{j}$

- $L_{j} \in \operatorname{Lot}\left(S_{j}\right)$ is called a mixed strategy
- $\left(L_{l}, \ldots, L_{n}\right)$ is a mixed-strategy profile
$>$ Outcomes: $\Pi_{j} \operatorname{Lot}\left(S_{j}\right)$
$>$ Mechanism: $f\left(L_{1}, \ldots, L_{n}\right)=p$
Column player
- $p\left(s_{1}, \ldots, s_{n}\right)=\Pi_{j} L_{j}\left(s_{j}\right)$
> Preferences:
- Soon


|  | $\mathbf{L}$ | $\mathbf{R}$ |
| :---: | :---: | :---: |
| $\mathbf{U}$ | $(0,1)$ | $(1,0)$ |
| $\mathbf{D}$ | $(1,0)$ | $(0,1)$ |

## Preferences over lotteries

>Option 1 vs. Option 2

- Option 1: \$0@50\%+\$30@50\%
- Option 2: $\$ 5$ for sure
>Option 3 vs. Option 4
- Option 3: \$0@50\%+\$30M@50\%
- Option 4: \$5M for sure


## Lotteries

$>$ There are $m$ objects. Obj $=\left\{o_{1}, \ldots, o_{m}\right\}$
$>$ Lot(Obj): all lotteries (distributions) over
Obj
$>$ In general, an agent's preferences can be modeled by a preorder (ranking with ties) over Lot(Obj)

- But there are infinitely many outcomes


## Utility theory

- Utility function: $u: \mathrm{Obj} \rightarrow \mathbb{R}$
$>$ For any $p \in \operatorname{Lot}(\mathrm{Obj})$
- $u(p)=\sum_{o \in \text { Obj }} p(o) u(o)$
$>u$ represents a total preorder over Lot(Obj)
- $p_{1}>p_{2}$ if and only if $u\left(p_{1}\right)>u\left(p_{2}\right)$


## Example



| Money | 0 | 5 | 30 | 5 M | 30 M |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Utility | 1 | 3 | 10 | 100 | 150 |

$>u($ Option 1$)=u(0) \times 50 \%+u(30) \times 50 \%=5.5$
$>u($ Option 2$)=u(5) \times 100 \%=3$
$>u($ Option 3$)=u(0) \times 50 \%+u(30 \mathrm{M}) \times 50 \%=75.5$
$>u($ Option 4$)=u(5 \mathrm{M}) \times 100 \%=100$

## Normal form games

$>$ Given pure strategies: $S_{j}$ for agent $j$
> Players: $N=\{1, \ldots, n\}$
$>$ Strategies: lotteries (distributions) over $S_{j}$

- $L_{j} \in \operatorname{Lot}\left(S_{j}\right)$ is called a mixed strategy
- $\left(L_{1}, \ldots, L_{n}\right)$ is a mixed-strategy profile
$>$ Outcomes: $\Pi_{j} \operatorname{Lot}\left(S_{j}\right)$
$>$ Mechanism: $f\left(L_{1}, \ldots, L_{n}\right)=p$, such that
- $p\left(s_{1}, \ldots, s_{n}\right)=\Pi_{j} L_{j}\left(s_{j}\right)$
$>$ Preferences: represented by utility functions $u_{1}, \ldots, u_{n}$


## Mixed-strategy NE

> Mixed-strategy Nash Equilibrium is a mixed strategy profile $\left(L_{l}, \ldots, L_{n}\right)$ s.t. for every $j$ and every $L_{j}^{\prime} \in \operatorname{Lot}\left(S_{j}\right)$

$$
u_{j}\left(L_{j}, L_{-j}\right) \geq u_{j}\left(L_{j}^{\prime}, L_{-j}\right)
$$

$>$ Any normal form game has at least one mixedstrategy NE [Nash 1950]
$>$ Any $L_{j}$ with $L_{j}\left(s_{j}\right)=1$ for some $s_{j} \in S_{j}$ is called a pure strategy
> Pure Nash Equilibrium

- a special mixed-strategy NE $\left(L_{l}, \ldots, L_{n}\right)$ where all strategies are pure strategy


## Example: mixed-strategy NE

Column player

|  | $\mathbf{H}$ | $\mathbf{T}$ |
| :---: | :---: | :---: |
| Row player | $\mathbf{H}$ | $(-1,1)$ |
|  | $\mathbf{T}$ | $(1,-1)$ |
|  | $(-1,1)$ |  |

$>(\mathrm{H} @ 0.5+\mathrm{T} @ 0.5, \mathrm{H} @ 0.5+\mathrm{T} @ 0.5)$


Row player's strategy
Column player's strategy

## Best responses

$>$ For any agent $j$, given any other agents' strategies $L_{-j}$, the set of best responses is

- $\mathrm{BR}\left(L_{-j}\right)=\operatorname{argmax}_{s_{j}} u_{j}\left(s_{j}, L_{-j}\right)$
- It is a set of pure strategies
$>$ A strategy profile $L$ is an NE if and only if
- for all agent $j, L_{j}$ only takes positive probabilities on $\mathrm{BR}\left(L_{\mathrm{f}_{\mathrm{j}}}\right)$


## Computing NEs by guessing best responses

$>$ Step 1. "Guess" the best response sets $\mathrm{BR}_{j}$ for all players
> Step 2. Check if there are ways to assign probabilities to $\mathrm{BR}_{j}$ to make them actual best responses

## Example

 Column playerRow player |  | $\mathbf{H}$ | $\mathbf{T}$ |
| :---: | :---: | :---: |
|  | $\mathbf{H}$ | $(-1,1)$ |
| $\mathbf{T}$ | $(1,-1)$ | $(-1,1)$ |

$>$ Hypothetical $\mathrm{BR}_{\text {Row }}=\{\mathrm{H}, \mathrm{T}\}, \mathrm{BR}_{\text {Col }}=\{\mathrm{H}, \mathrm{T}\}$

- $\operatorname{Pr}_{\text {Row }}(H)=p, \operatorname{Pr}_{\text {Col }}(H)=q$
- Row player: $1-q-q=q-(1-q)$
- Column player: $1-q-q=q-(1-q)$
- $\mathrm{p}=\mathrm{q}=0.5$
$>$ Hypothetical $\mathrm{BR}_{\text {Row }}=\{\mathrm{H}, \mathrm{T}\}, \mathrm{BR}_{\text {Col }}=\{\mathrm{H}\}$
- $\operatorname{Pr}_{\text {Row }}(H)=p$
- Row player: -1 = 1
- Column player: $p-(1-p)>=-p+(1-p)$
- No solution


## Rock Paper Scissors: Lirong vs. young Daughter

## Daughter

|  |  | mini R@ | mini P (1) |
| :---: | :---: | :---: | :---: |
|  | $\bigcirc$ | $(\theta, \theta)$ | (-1, 1) |
| Lirong | $\cdots$ | (0, ) | (1,1) |
|  | P $\triangle$ | $(1,-1)$ | $(0,0)$ |
|  | $S$ fo | $(-1,1)$ | $(1,-1)$ |

$>$ Hypothetical $B R_{L}=\{P, S\}, B R_{D}:\{$ mini $R$, mini $P\}$

- $\operatorname{Pr}_{L}(P)=p, \operatorname{Pr}_{D}(\operatorname{mini} R)=q$
- Lirong: $q=(1-q)-q$
- Daughter: $-1 p+(1-p)=-1(1-p)$
- $p=2 / 3, q=1 / 3$


## Extensive-form games


leaves: utilities (Nash,Hansen)
> Players move sequentially
$>$ Outcomes: leaves

- Preferences are represented by utilities
$>$ A strategy of player $j$ is a combination of all actions at her nodes
> All players know the game tree (complete information)
> At player j's node, she knows all previous moves (perfect information)


## Convert to normal-form



Nash: (Up node action, Down node action) Hansen: (Left node action, Right node action)

Hansen

|  | $(B, B)$ | $(B, A)$ | $(A, B)$ | $(A, A)$ |
| :--- | :--- | :--- | :--- | :--- |
| $(B, B)$ | $(0,0)$ | $(0,0)$ | $(5,1)$ | $(5,1)$ |
| $(B, A)$ | $(-1,5)$ | $(-1,5)$ | $(5,1)$ | $(5,1)$ |
| $(A, B)$ | $(1,5)$ | $(2,2)$ | $(1,5)$ | $(2,2)$ |
| $(A, A)$ | $(1,5)$ | $(2,2)$ | $(1,5)$ | $(2,2)$ |

## Subgame perfect equilibrium


$>$ Usually too many NE
$>$ (pure) SPNE

- a refinement (special NE)
- also an NE of any subgame (subtree)


## Backward induction


> Determine the strategies bottom-up
$>$ Unique if no ties in the process
$>$ All SPNE can be obtained, if

- the game is finite
- complete information
- perfect information


## A different angle

$>$ How good is SPNE as a solution concept?

- At least one
- In many cases unique
- is a refinement of NE (always exists)


## Wrap up

|  | Preferences | Solution <br> concept | How many | Computation |
| :---: | :---: | :---: | :---: | :---: |
| General game | total preorders | NE | 0-many |  |
| Normal form <br> game | utilities | mixed-strategy <br> NE <br> pure NE | mixed: 1-many <br> pure: 0-many |  |
| Extensive form <br> game | utilities | Subgame <br> perfect NE | 1 (no ties) <br> many (ties) | Backward <br> induction |

## The reading questions

> What is the problem?

- agents may have incentive to lie
> Why we want to study this problem? How general it is?
- The outcome is hard to predict when agents lie
- It is very general and important
> How was problem addressed?
- by modeling the situation as a game and focus on solution concepts, e.g. Nash Equilibrium
> Appreciate the work: what makes the work nontrivial?
- It is by far the most sensible solution concept. Existence of (mixed-strategy) NE for normal form games
> Critical thinking: anything you are not very satisfied with?
- Hard to justify NE in real-life
- How to obtain the utility function?


## Looking forward

$>$ So far we have been using game theory for prediction
>How to design the mechanism?

- when every agent is self-interested
- as a whole, works as we want
$>$ The next class: mechanism design


## NE of the plurality election game

YOU


Plurality rule

Bob


- Players: $\{$ YOU, Bob, Carol $\}, n=3$
- Outcomes: $O=\left\{\xi^{2}\right.$, Q, $\}$
- Strategies: $S_{j}=$ Rankings $(O)$
- Preferences: Rankings( $O$ )
- Mechanism: the plurality rule

